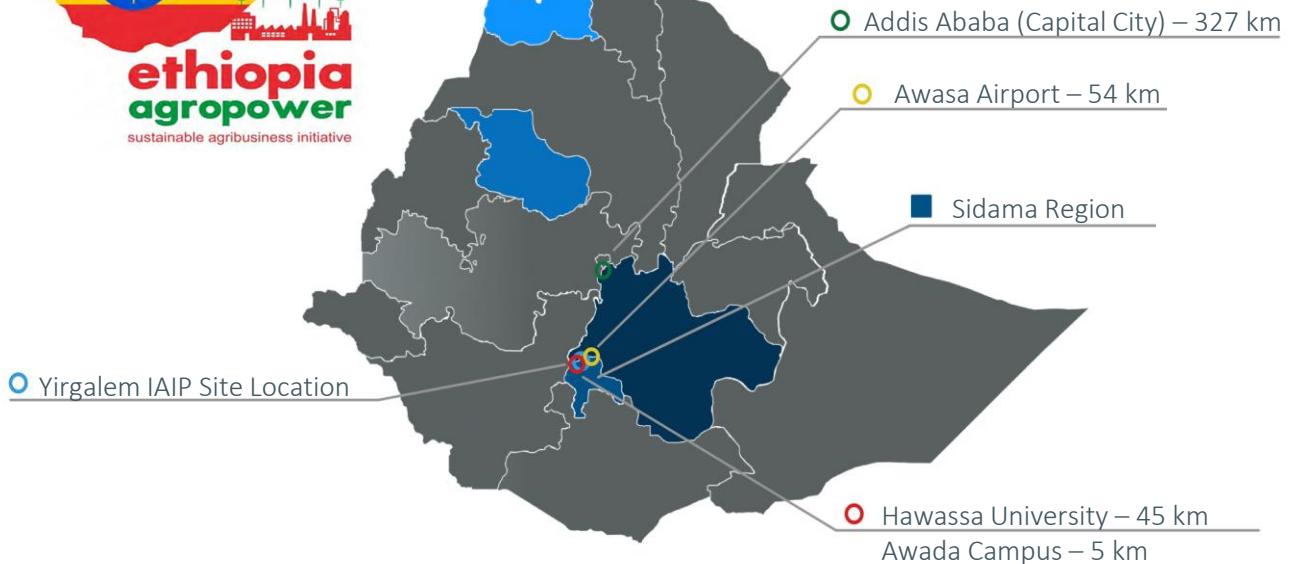


THE YIRGALEM INTEGRATED AGRO-INDUSTRIAL PARK (IAIP) - THE LOCATION FOR YOUR NEXT AVOCADO OIL PROCESSING PROJECT



1 Established and continuously expanding source of local avocado feedstock

- The Eastern SNNPR produces 69,571.3 tonnes of avocado per year, and it is **expected to grow very quickly** in the few years ahead due to the recent avocado plantations in Ethiopia.
- There is a net marketable surplus of approx. 5,800 tonnes of avocado per year in the region making it easy to source feedstock.
- Avocado is a prioritized commodity by the Ethiopian ATA and **avocado farms receive prioritized investments and agricultural extension services.**
- In Ethiopia, **avocado production has tripled over the last five years.** Additionally, about 1.5 million Hass Avocado seedlings were planted in 2020 ensuring a growing supply in the upcoming years.

2 Proximity to key markets for avocado oil will save you transport time and costs

- Ethiopia has **shorter transport routes to Europe** and Asia, where the avocado markets are expected to expand in the future, compared to exporters in the industry which are concentrated in Latin American (especially Mexico).
- There is also **proximity to growth regions, such as the Middle East**, which has large and increasing populations, where consumption and GDP per capita rates are predicted to rise. The United Arab Emirates and Saudi Arabia especially are expected to continue their recent, significant consumption of avocado products.

THE YIRGALEM IAIP - THE LOCATION FOR YOUR NEXT AVOCADO OIL PROCESSING PROJECT

3 The industrial park sites with **completed infrastructure and reliable utilities** in place

- All the necessary **infrastructure** (i.e., power, water, communications, drainage, sewage treatment plant, and effluent treatment plant) is in place.
 - Power: consumer supply voltage of 33 kV/15kV / 415/240 Volt.
 - Water: deep tube bore wells generate 4.6 million liters per day for the IAIP.
- Access to **technical advisory services** for food safety, quality and certification services in this system.

4 **Good road network to transfer the final products** to Addis Ababa and to the port of Djibouti for exporting to international markets

- The Yirgalem IAIP is connected to Djibouti Port through a network of federal and regional highways.
- The 750km electric-powered railway line between Addis Ababa and Djibouti provides an alternative access to the port of Djibouti for imports and exports.

5 **Free of charge, confidential, and extensive support** on all your project needs

- **Information:** Providing comprehensive information about all aspects of the Yirgalem IAIP as a business location.
- **Labor and legal:** Assisting on labor, tax, and legal issues.
- **Partnerships:** Identifying potential partners and supplier linkages
- **Incentives:** Advising on incentives and finance opportunities.
- A **one-stop-shop (OSS)** in the IAIP that provides all necessary administrative services on-site.

6 A **large workforce** and dedicated **vocation training** courses available

- The population in the Sidama Zone is about 3.2 million people.
- Growing workforce base as population is shifting to the industry sector.
- Competitive labor cost compared to other countries worldwide.
- Short and long-term vocational training courses offered – short-term courses fully subsidized for investors

For additional information, please contact:

Name, Position

Phone: ***

E-mail: ***

